

## 2018 BtoZ Family Initiatives Profit and Loss

### Income

|                                 |            |
|---------------------------------|------------|
| PayPal Book Sales               | \$334.46   |
| Conference, Amazon, & POD sales | \$472.82   |
| Donations - online              | \$1,828.00 |
| Donations - checks              | \$4,461.54 |

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\$7,096.82

### Expenses

|                      |             |
|----------------------|-------------|
| Salary               | \$18,000.00 |
| Paypal Sales Fee     | \$12.46     |
| Paypal donation Fee  | \$55.52     |
| Premed Parenting exp | \$100.00    |
| Postage              |             |
| Paypal               | \$43.09     |
| Itemized             | \$43.59     |
| Youth outreach       | \$237.09    |
| Conference           | \$61.88     |
| Payloadz Fee         | \$181.85    |
| Publishing           | \$699.10    |
| Supplies             | \$36.50     |
| Web                  | \$19.95     |
| Youth Curriculum     |             |
| Conf airfare         |             |

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\$19,491.03

### Profit

**(\$12,394.21)**

| P&L Statement balances |                      |                      |
|------------------------|----------------------|----------------------|
| Year                   | Profit               | Running balance      |
| 2010                   | \$6,809.22           | \$6,809.22           |
| 2011                   | \$3,327.63           | \$10,136.85          |
| 2012                   | <b>(\$25,115.32)</b> | <b>(\$14,978.47)</b> |
| 2013                   | \$19,164.63          | \$4,186.16           |
| 2014                   | \$1,904.13           | \$6,090.29           |
| 2015                   | \$7,210.91           | \$13,301.20          |
| 2016                   | \$3,275.43           | \$16,576.63          |
| 2017                   | <b>(\$7,226.48)</b>  | \$9,350.15           |
| 2018                   | <b>(\$12,394.21)</b> | <b>(\$3,044.06)</b>  |